

Piet Buyck new head of Real Software Retail division



Kontich, June 18th 2002. –Real Software, specialist in the automation of business processes, appoints Piet Buyck as General Manager of its Retail division.

As from June 18th, Piet will assume the general management of the Retail division, one of the four business divisions of Real Software, with a turnover of 27,5 million euros in 2001, a staff of 250, and activities in Belgium, the Netherlands, France, Germany, Italy and Denmark. A market leader in Point of Sales, logistics software and ICT projects the Retail division of Real Software focuses on the retail market.

Piet Buyck (44) graduated in computer science in Ghent and obtained a degree in economics and law in Leuven. For the last two years, he held the position of COO with Healey-Hudson in Munich, a market leader in IT solutions for the automation of internet-based purchase systems (supply relations management). Piet takes over from Dirk Van Lerberghe who left the group for personal reasons.

Buyck previously worked as Sales Manager with Nixdorf, in activities similar to those of the Real Software Retail division. His following appointment was with Numetrix, a Canadian IT company specialised in production planning (supply chain management), where as a Senior Vice-President he was responsible for all North American operations, based in New York. Following the takeover of Numetrix by JD Edwards, Piet Buyck became Vice-President of the JD Edwards Supply Chain Planning Solution Group and played a crucial role in the integration of both companies. As the only European VP his responsibilities included a.o. the group's worldwide sales methodology.

Piet Buyck: "With Real Software I now have the opportunity to combine all aspects of my experience. I will further develop all my know-how from a commercial, IT-technical, financial and management-technical point of view. At the Retail divisional headquarters in Oostkamp as well as elsewhere with Real Software, I met an experienced team of professionals with whom I intend, on the one hand, to create a total concept for retail and, on the other, to export the unique Point-of-Sale and Back-office knowledge. The Real Software group is on its way to becoming an "ICT solutions company" it already has all it takes to get there. The fact that Belgium has a real need for an opinion leader in the field of ICT, and that Real Software is well placed in this respect, has motivated me to join the group."

For further information:

REAL SOFTWARE

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Concerning Real Software NV

Real Software was set up in 1986. In 2001, group turnover of € 208.6 million was achieved along with an operating profit (EBIT) of € 20.1 million or an EBIT margin of 9.6 %. The Real Software group currently has 1,700 members of staff. As from 2002 the Group is organised into four divisions : Banking & Insurance, Manufacturing & Maintenance, Business & Government and Retail. The group offers a full range of software services, ranging from the development and implementation of its own products, tailored projects and outsourcing to consultancy, implementation and sales of products made by third parties, such as SAP and JD Edwards. The company exports Belgian technology to Luxembourg, the Netherlands, France, Germany and Switzerland among other countries. Its client portfolio includes companies such as Du Pont de Nemours, Carrefour, Johnson & Johnson, Merck Sharp & Dohme, Biogen, Renault, the Paris Metro, TF1, EDF - Electricité de France, SNCF, PTT Post, NedCar, Philips, Bandag, Goodyear, Fortis Bank, Océ and KBC Bank.