

REAL SOFTWARE HAS ENTERED PARTNERSHIP AGREEMENT WITH BUSINESS OBJECTS

Complementarities between market leader in Business Intelligence and Belgian solutions provider guarantee companies an operational Business Intelligence solution

BRUSSELS, KONTICH – 25th November 2002 – As from today, Real Software will promote the Business Intelligence solutions of Business Objects to provide her target markets - Manufacturing & Maintenance, Retail, Business & Government, Banking & Insurance – with powerful and accessible BI solutions. This will be announced today at the annual Business Intelligence forum organized by Business Objects for the Belgian industry.

Business Intelligence helps companies improve their operational efficiency, set up durable and profitable customer relations and develop a distinctive range of products.

The solutions consist of data-integration tools, an integrated BI-platform and a series of applications that analyse the company. With this partnership, the worldleader and pioneer of Business Intelligence sends a clear signal that it is ready to offer off the self analytical applications to all sectors of the industry.

The partnership between the two companies includes all products and will initially focus on the Benelux.

Real Software has recently established a Business Intelligence competence center to bundle BI-competences and offer sales and consulting support to the different divisions of the Real Software Group (Banking & Insurance, Manufacturing & Maintenance, Retail en Business & Government). Given Real Software's eagerness to take on partnerships as a solution provider with the important vendors of the market, a partnership with Business Objects was self-evident.

CEO Theo Dilissen of Real Software will give additional information on this subject during his speech at the conclusion of the BI-Forum in Affligem.

The manager of the year emphasizes that Business Intelligence has to become an important part of the daily management of a company, both for large enterprises as SME's : *“The choice of Business Objects was obvious. Companies as Business Objects are more than anyone else aware of the need for business intelligence under the form of reports and analyses as a means of adding extra value to all corporate processes. We also realize more and more that each company needs to have these sort of tools to improve the overall performance. With this partnership we meet the highest standards that we wish to offer our customers.”*

“The incessant growth of the succes of this BI-Forum again proves the significant rise of our market. Business Intelligence has to become more accessible as we not only offer technology but foremost a solution for each company process. We are active on the financial market, but also in the telecom sector, the public sector and the general industry. This partnership with Real Software may be a benefit for all companies looking for an off the shelf BI-solution, a trend that has been noticeable for some time now”, explains Yves Colinet , Country Manager Business Objects Belux.

For more information about this partnership, we cordially invite you to the BI-Forum of tomorrow, 26th November 2002 in the Montil at Affligem. We will gladly take the time to talk to you after the conclusion of 17h45. For a personal appointment, please contact the press responsible.

Real Software

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About Real Software NV

Real Software was established in 1986. In 2001, a group turnover of €208.6 m was generated, with an operating profit (EBIT) of €20.1 m, representing an EBIT margin of 9.6%. The Real Software Group currently has 1660 employees. Since 2002, the group's organisation has been based around four divisions: Banking & Insurance, Manufacturing & Maintenance, Business & Government and Retail. It offers a comprehensive range of software services, from the development and implementation of inhouse products, tailor-made projects and outsourcing through to advice, implementation and sales of products produced by other companies such as SAP, JD Edwards and Microsoft Navision. The company exports Belgian technology to a number of countries, including Luxembourg, the Netherlands, France, Germany and Switzerland. Its client portfolio includes companies such as Du Pont de Nemours, Carrefour, Johnson & Johnson, Merck Sharp & Dohme, Biogen, Renault, the Paris Metro, TFI, EDF - Electricité de France, SNCF, PTT Post, NedCar, Philips, Bandag, Goodyear, KBC Bank and Fortis Bank.

About Business Objects

Business Objects is the world's leading provider of business intelligence (BI) solutions. Business intelligence lets organizations access, analyze, and share information internally with employees and externally with customers, suppliers, and partners. It helps organizations improve operational efficiency, build profitable customer relationships, and develop differentiated product offerings.

The company's products include data integration tools, the industry's leading integrated business intelligence platform, and a suite of enterprise analytic applications. Business Objects is the first to offer a complete BI solution that is composed of best-of-breed components, giving organizations the means to deploy end-to-end BI to the enterprise, from data extraction to analytic applications.

Business Objects has more than 16,500 customers in over 80 countries. The company's stock is publicly traded under the ticker symbols NASDAQ: BOBJ and Euronext Paris (Euroclear code 12074). It is included in the SBF 120 and IT CAC 50 French stock market indexes. Business Objects can be reached at 408-953-6000 and www.businessobjects.com